

# APEX FOODS LIMITED

Rupayan Golden Age (5th & 6th Floor), 99 Gulshan Avenue, Gulshan, Dhaka-1212.

## UN-AUDITED FIRST QUARTER (Q1) FINANCIAL STATEMENTS FOR THE PERIOD ENDED ON 30TH SEPTEMBER, 2019

### STATEMENT OF FINANCIAL POSITION (UN-AUDITED) AS AT 30TH SEPTEMBER, 2019

	Value in Taka '000'		
	As on 30.09.2019	As on 30.06.2019	Growth %
<b>ASSETS</b>			
<b>Non-Current Assets:</b>	<b>370,509</b>	<b>426,147</b>	<b>(13)</b>
Property, Plant & Equipment	94,283	88,988	6
Investments	270,970	331,745	(18)
Security Deposits	5,256	5,414	(3)
<b>Current Assets:</b>	<b>1,226,023</b>	<b>1,255,937</b>	<b>(2)</b>
Inventories	825,427	889,149	(7)
Trade Receivables	21,929	-	100
Advances, Deposits & Prepayments	52,366	48,061	9
Other Receivables	126,866	122,397	4
Investment in Financial Assets	194,893	187,991	4
Cash & Cash Equivalents	4,542	8,339	(46)
<b>TOTAL ASSETS</b>	<b>1,596,532</b>	<b>1,682,084</b>	
<b>EQUITY AND LIABILITIES</b>			
<b>Shareholders' Equity:</b>	<b>656,121</b>	<b>708,811</b>	<b>(7)</b>
Share Capital	57,024	57,024	0
Share Premium	209,088	209,088	0
Reserve and Surplus	186,862	184,853	1
Fair Valuation Surplus of Investments	203,147	257,845	(21)
<b>Non-Current Liabilities:</b>	<b>36,266</b>	<b>42,707</b>	<b>(15)</b>
Deferred Tax Liabilities	34,753	41,015	(15)
Long Term Loan	1,513	1,692	(11)
<b>Current Liabilities:</b>	<b>904,145</b>	<b>930,566</b>	<b>(3)</b>
Working Capital Loan (Secured)	735,200	744,293	(1)
Long Term Loan-Current Maturity	692	671	3
Short Term Loan	32,149	69,610	(54)
Trade Payables	50,702	31,651	60
Other Payables	21,700	28,479	(24)
Current Tax Liability	52,583	44,703	18
Other Liabilities	11,119	11,159	(0)
<b>Total Liabilities</b>	<b>940,411</b>	<b>973,273</b>	<b>(3)</b>
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>1,596,532</b>	<b>1,682,084</b>	
<b>Net Asset Value (NAV) Per Share</b>	<b>115.06</b>	<b>124.30</b>	

### STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UN-AUDITED) FOR THE FIRST QUARTER ENDED ON 30TH SEPTEMBER, 2019

	Value in Taka '000'		
	01.07.2019 to 30.09.2019	01.07.2018 to 30.09.2018	Growth %
<b>REVENUE</b>	<b>600,493</b>	<b>444,047</b>	<b>35</b>
Cost of goods sold	(547,773)	(396,359)	38
<b>GROSS PROFIT</b>	<b>52,720</b>	<b>47,688</b>	<b>11</b>
Other operating income/ (loss)	(0)	0	0
Administrative & selling overhead	(30,309)	(22,957)	32
<b>OPERATING PROFIT/(LOSS)</b>	<b>22,411</b>	<b>24,731</b>	<b>(9)</b>
Finance income	4,296	4,223	2
Financial expenses	(16,517)	(20,671)	(20)
<b>PROFIT BEFORE PPF &amp; WF</b>	<b>10,190</b>	<b>8,283</b>	<b>23</b>
Provision for contribution to PPF & WF	(485)	(414)	17
<b>PROFIT/(LOSS) BEFORE TAX</b>	<b>9,705</b>	<b>7,869</b>	<b>23</b>
<b>Tax Expenses:</b>	<b>(7,696)</b>	<b>(5,182)</b>	<b>49</b>
Current tax	(7,881)	(6,568)	20
Deferred tax (expenses)/income	185	1,386	(87)
<b>NET PROFIT/(LOSS) AFTER TAX</b>	<b>2,009</b>	<b>2,687</b>	<b>(25)</b>
<b>OTHER COMPREHENSIVE INCOME</b>	<b>(54,698)</b>	<b>(105,188)</b>	<b>(48)</b>
Fair valuation surplus/(deficit) of investments	(60,775)	(116,876)	(48)
Deferred tax income/(expenses) on Fair valuation surplus	6,077	11,688	(48)
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>(52,689)</b>	<b>(102,501)</b>	<b>(49)</b>
<b>Basic Earnings Per Share (EPS)</b>	<b>0.35</b>	<b>0.47</b>	<b>(25)</b>

### STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE FIRST QUARTER ENDED ON 30TH SEPTEMBER, 2019

Particulars	Value in Taka '000'						
	Share Capital	Share Premium	Tax Holiday Reserve	Retained Earnings	Capital Gain	Fair Valuation Surplus	Total
<b>As at 1st July 2019</b>		209,088	51,163	133,083	607	257,845	708,811
Net Profit/(Loss) for the first quarter ended on 30th September 2019	-	-	-	2,009	-	-	2,009
Fair valuation surplus/(deficit) of investments	-	-	-	-	-	(54,698)	(54,698)
<b>As at 30th September 2019</b>	57,024	209,088	51,163	135,092	607	203,147	656,121

### STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE FIRST QUARTER ENDED ON 30TH SEPTEMBER, 2019

	Value in Taka '000'		
	01.07.2019 to 30.09.2019	01.07.2018 to 30.09.2018	Growth %
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Collection from revenue	578,564	464,410	25
Bank Charges & Commission	(1,613)	(1,371)	18
Income tax paid	(6,572)	(5,683)	16
Payment for costs and expenses	(504,001)	(411,618)	22
<b>Net cash generated from operating activities (a)</b>	<b>66,378</b>	<b>45,738</b>	<b>45</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Property, Plant & Equipment acquired	(9,949)	(1,773)	461
Finance income	8,443	6,067	39
Investment in Financial Assets	(6,902)	(5,422)	27
<b>Net cash used in investing activities (b)</b>	<b>(8,408)</b>	<b>(1,128)</b>	<b>646</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Working Capital Loan received/(repaid)	(9,093)	22,348	(141)
Long Term loan received/(repaid)	(158)	(142)	11
Short Term loan received/(repaid)	(37,461)	(44,609)	(16)
Interest paid	(15,015)	(21,923)	(32)
Dividend paid	(40)	(28)	43
<b>Net cash used in financing activities (c)</b>	<b>(61,767)</b>	<b>(44,354)</b>	<b>39</b>
<b>Net increase/(decrease) in cash and cash equivalents (a+b+c)</b>	<b>(3,797)</b>	<b>256</b>	<b>(1,583)</b>
Cash & cash equivalents on opening	8,339	7,413	12
The effect of foreign currency translation gain / (loss)	(0)	0	0
<b>Cash &amp; cash equivalents on closing</b>	<b>4,542</b>	<b>7,669</b>	<b>(41)</b>
<b>Net Operating Cash Flow Per Share (NOCFPS)</b>	<b>11.64</b>	<b>8.02</b>	<b>45</b>

Please refer to Note no. 37 for reconciliation of cash flows from operating activities under direct method and indirect method as per requirement of BSEC.

### STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE FIRST QUARTER ENDED ON 30TH SEPTEMBER, 2018

Particulars	Value in Taka '000'						
	Share Capital	Share Premium	Tax Holiday Reserve	Retained Earnings	Capital Gain	Fair Valuation Surplus	Total
<b>As at 1st July 2018</b>	57,024	209,088	51,163	137,464	607	328,224	783,570
Prior Year adjustment	-	-	-	(4,787)	-	-	(4,787)
<b>Restated Opening Balance</b>	57,024	209,088	51,163	132,677	607	328,224	778,783
Net Profit/(Loss) for the first quarter ended on 30th September 2018	-	-	-	2,687	-	-	2,687
Fair valuation surplus/(deficit) of investments	-	-	-	-	-	(105,188)	(105,188)
<b>As at 30th September 2018</b>	57,024	209,088	51,163	135,364	607	223,036	676,282

#### Explanatory Notes:

- (1) These financial statements have been prepared under the historical cost convention and going concern basis.
- (2) No interim dividend paid during the interim period ended on 30th September 2019.
- (3) No diluted EPS is required to be calculated as there was no dilution during this period.
- (4) Last year's first quarterly figures have been restated & re-arranged where considered necessary to conform to current quarter's presentation.
- (5) Figures were rounded-off to the nearest thousand Taka.

**Note:** The details with selected notes of the published first quarterly financial statements can be available in the web-site of the Company. The address of the web-site is [www.apexfoods.com](http://www.apexfoods.com)

Sd/-  
Zafar Ahmed  
Chairman

Sd/-  
Shahriar Ahmed  
Managing Director

Sd/-  
Ashim Kumar Barua  
Director

Sd/-  
Sheuli Rani Dey  
Chief Financial Officer

Sd/-  
Kamrul Islam  
Assistant Company Secretary

**SELECTIVE NOTES TO THE FINANCIAL STATEMENTS FOR THE FIRST QUARTER ENDED ON 30.09.2019**

	Value in Taka '000'	
	As on 30.09.2019	As on 30.06.2019
<b>1. PROPERTY, PLANT &amp; EQUIPMENT:</b>	<b>94,283</b>	<b>88,988</b>
During the period Fixed Assets addition has been made for Tk. 9,887/- and depreciation has been charged on additions made during the period from the month in which that assets are ready to use as per IAS 16.		
<b>2. INVESTMENTS:</b>	<b>270,970</b>	<b>331,745</b>
During the period, investments have been changed due to fair valuation of share.		
<b>3. SECURITY DEPOSITS:</b>		
Security Deposits to Office Rent	405	405
Security Deposits to TNT & Mobile	9	9
Security Deposits to Bangladesh Power Development Board	903	903
Security Deposits to BGSU/ Karnaphuli Gas Distribution Co. Ltd.	3,939	4,097
Opening Balance	4,097	4,097
Less: Adjusted during the period	158	-
	<b>5,256</b>	<b>5,414</b>
Security deposits are made to statutory bodies and hence secured.		
<b>4. INVENTORIES:</b>		
Shrimps	821,736	885,375
Packing Materials	2,676	2,175
Chemical & Ingredients	1,015	1,599
	<b>825,427</b>	<b>889,149</b>
<b>5. TRADE RECEIVABLES:</b>	<b>21,929</b>	<b>-</b>
Trade receivables are stated at invoice value and considered good.		
<b>6. ADVANCES, DEPOSITS &amp; PREPAYMENTS:</b>		
Advance against Expenses	877	873
Pre-payments	4,027	4,243
Advance Income Tax 6.(a)	47,033	40,461
Bank Guarantee Margin	429	429
L/C margin with Agrani Bank Limited	-	2,055
	<b>52,366</b>	<b>48,061</b>
<b>6. (a) Advance Income Tax:</b>		
Opening Balance	40,461	40,929
Add: Paid during the period	6,572	18,310
	<b>47,033</b>	<b>59,239</b>
Less: Adjustment during the period	-	18,778
	<b>47,033</b>	<b>40,461</b>
The growth of 9% in Advances, deposits & pre-payments mainly due to tax deduction at source on export.		
<b>7. OTHER RECEIVABLES:</b>		
Insurance Claim Receivable	16,255	16,255
Cash Incentive Receivable	105,806	97,190
FDR's Interest Receivable	4,805	8,952
	<b>126,866</b>	<b>122,397</b>
Cash incentive receivable from the Bank which will be received through Agrani Bank Limited time to time depending on their availability of fund from Bangladesh Bank. 9% Cash incentive receivable has been increased due to less received from Bangladesh Bank.		
<b>8. INVESTMENT IN FINANCIAL ASSETS:</b>		
FDRs with Dhaka Bank Ltd.	172,793	165,891
FDRs with Agrani Bank Limited	22,100	22,100
	<b>194,893</b>	<b>187,991</b>
All FDRs are made for more than 3 (Three) months.		
<b>9. CASH &amp; CASH EQUIVALENTS:</b>		
<b>Cash in Hand:</b>		
Head Office	6	20
Factory Office	59	16
	<b>65</b>	<b>36</b>
<b>Cash at Bank with:</b>		
Agrani Bank Limited, Agrabad Corporate Br., Chattogram	201	3,979
Eastern Bank Ltd., Principal Branch, Dhaka	30	30
The Hongkong & Shanghai Banking Corporation, Dhaka	4,239	4,287
Dhaka Bank Ltd., Foreign Exchange Branch, Dhaka	7	7
	<b>4,477</b>	<b>8,303</b>
	<b>4,542</b>	<b>8,339</b>
<b>10. FAIR VALUATION SURPLUS OF INVESTMENTS:</b>		
Opening Balance	257,845	328,224
Adjustment for fair valuation surplus/(deficit) in this period	(60,775)	(78,199)
Less: Deferred tax @10%	6,077	7,820
Fair valuation surplus/(deficit) during this period	(54,698)	(70,379)
	<b>203,147</b>	<b>257,845</b>
This represents the difference of market value and the cost of the investments.		

	Value in Taka '000'	
	As on 30.09.2019	As on 30.06.2019
<b>11. DEFERRED TAX LIABILITIES:</b>		
<b>a) Book Value of Depreciable Assets:</b>	94,283	88,988
Tax base of Depreciable Assets	91,089	85,719
Net Taxable Temporary Difference	<b>3,194</b>	<b>3,269</b>
Effective Tax Rate	12.50%	12.50%
Closing Deferred Tax (Assets)/Liabilities arising from assets	399	409
Opening Deferred Tax Balance	409	421
<b>Deferred Tax Income/(Expense)</b>	<b>10</b>	<b>12</b>
<b>b) Foreign currency translation gain/(loss) -Unrealized</b>	(0)	0
Effective Tax Rate	25.00%	25.00%
Closing Deferred Tax (Assets)/Liabilities arising from Unrealized translation gain/(loss)	(0)	0
Opening Deferred Tax Balance	0	0
<b>Deferred Tax Income/(Expense)</b>	<b>0</b>	<b>0</b>
<b>c) Unrealized Interest on FDRs:</b>	<b>4,805</b>	<b>8,952</b>
Effective Tax Rate	25.00%	25.00%
Closing Deferred Tax (Assets)/Liabilities arising from Unrealized FDRs Interest	1,201	2,238
Opening Deferred Tax Balance	2,238	1,862
<b>Deferred Tax Income/(Expense)</b>	<b>1,037</b>	<b>(376)</b>
<b>d) Cash Incentive Receivable:</b>	<b>105,806</b>	<b>97,190</b>
Effective Tax Rate	10.00%	10.00%
Closing Deferred Tax (Assets)/Liabilities arising from Cash Incentive Receivable	10,581	9,719
Opening Deferred Tax Balance	9,719	4,787
<b>Deferred Tax Income/(Expense)</b>	<b>(862)</b>	<b>(4,932)</b>
<b>Deferred Tax Income/(Expense)- (a+b+c+d)</b>	<b>185</b>	<b>(5,296)</b>
<b>e) Deferred Tax (Assets)/Liabilities arising from Other Comprehensive Income:</b>		
Tax for (Losses)/gains on available for sale of investments	22,572	28,649
Closing Deferred Tax (Assets)/Liabilities arising from investments	22,572	28,649
Opening Deferred Tax Balance	28,649	36,469
<b>Deferred Tax income/(expense) arising from investments</b>	<b>6,077</b>	<b>7,820</b>
<b>Total Deferred Tax (Assets)/Liabilities (a+b+c+d+e)</b>	<b>34,753</b>	<b>41,015</b>
Decrease in deferred tax liabilities arises due to implementation of IAS 12 "Income Taxes".		
<b>12. LONG TERM LOAN:</b>		
Opening Balance	2,363	2,975
Add: Loan taken during the period	-	-
Less: Paid during the period	158	612
	<b>2,205</b>	<b>2,363</b>
Less: Transferred to current maturity to next twelve months installment	692	671
	<b>1,513</b>	<b>1,692</b>
This represents the term loan was taken from Dhaka Bank Limited for purchase of machinery.		
<b>13. WORKING CAPITAL LOAN (SECURED):</b>		
Against Hypothecation	124,365	132,440
Against Pledge of Finished Goods	610,835	611,853
	<b>735,200</b>	<b>744,293</b>
The Working Capital loan was taken from Agrani Bank Limited, Agrabad Corporate Branch, Chattogram.		
<b>14. LONG TERM LOAN-CURRENT MATURITY:</b>	<b>692</b>	<b>671</b>
This represents the term loan payable in next twelve months as per schedule of re-payment.		
<b>15. SHORT TERM LOAN:</b>		
Dhaka Bank Limited	32,149	69,610
Short term loan with Dhaka Bank Limited represents the utilization of limit for procurement of Raw Materials. The loan was taken against lien of FDRs and the Limit is 100 million.		
<b>16. TRADE PAYABLES:</b>	<b>50,702</b>	<b>31,651</b>
Trade Payables represents the amount payable to the gher owners of Shrimps from whom we procure the shrimps. The increase represents less payment to the gher owners of shrimps during the period.		
<b>17. OTHER PAYABLES:</b>	<b>21,700</b>	<b>28,479</b>
The decrease of 24% mainly due to more payments to the Suppliers during this period.		
<b>18. OTHER LIABILITIES:</b>		
Unclaimed Dividend	11,119	11,159
This represents the dividend warrants not presented to the Bank by the Shareholders within September 30, 2019.		

Sd/-  
**Zafar Ahmed**  
Chairman

Sd/-  
**Shahriar Ahmed**  
Managing Director

Sd/-  
**Ashim Kumar Barua**  
Director

Sd/-  
**Sheuli Rani Dey**  
Chief Financial Officer

Sd/-  
**Kamrul Islam**  
Assistant Company Secretary

**SELECTIVE NOTES TO THE FINANCIAL STATEMENTS FOR THE FIRST QUARTER ENDED ON 30.09.2019**

	Value in Taka '000'	
	01.07.2019	01.07.2018
	to	to
	30.09.2019	30.09.2018
<b>19. REVENUE:</b>	<u>600,493</u>	<u>444,047</u>

Turnover has been increased 35% (i.e.From 444.05 million to 600.49 million) as compared to the turnover of same period of 2018-19 due to increase of export during this period.

**20. COST OF GOODS SOLD:**

Opening Stock of Finished Goods	885,375	868,083
Add: Cost of Production - Note 21	484,134	409,695
	<u>1,369,509</u>	<u>1,277,778</u>
Less: Closing Stock of Finished Goods	821,736	881,419
	<u>547,773</u>	<u>396,359</u>

**21. COST OF PRODUCTION:**

Raw Materials	443,469	368,677
Packing Materials, Chemicals & Ice Consumed - Note 22	16,437	14,993
Direct Labour	6,397	6,709
Factory Overhead - Note 23	17,831	19,316
	<u>484,134</u>	<u>409,695</u>

The increase of 18% cost of production is mainly due to the more procurement of raw materials.

**22. PACKING MATERIALS, CHEMICALS & ICE CONSUMED:**

Opening balance (Packing Materials)	2,174	9,124
Add: Packing Materials Purchase	8,251	11,707
	<u>10,425</u>	<u>20,831</u>
Less: Packing Materials in hand	2,676	9,771
	<u>7,749</u>	<u>11,060</u>
Opening balance (Chemicals & Ingredients)	1,599	3,202
Add: Chemicals, Ingredients & Ice Purchase	8,104	3,566
	<u>17,452</u>	<u>17,828</u>
Less: Chemicals & Ingredients in hand	1,015	2,835
	<u>16,437</u>	<u>14,993</u>

**23. FACTORY OVERHEAD:**

Wages & Salaries	5,214	5,464
Bonus to Workers'	155	186
Power, Fuel & Water	5,875	7,383
Consumable Stores & Spares	171	239
Repair & Maintenance	2,046	1,378
Carriage Inward	11	11
Depreciation	4,359	4,655
	<u>17,831</u>	<u>19,316</u>

**24. ADMINISTRATIVE & SELLING OVERHEAD:**

Bonus to Staff	944	1,188
Contribution to Provident Fund	284	342
Depreciation	233	265
Directors' Remuneration	2,325	2,325
Donation & Subscription	4	2
Electricity & WASA Charges	106	55
Entertainment	126	118
Freight & Forwarding	9,593	7,156
General Fees & Charges	32	16
Guest House Expenses	167	164
Laboratory Expenses	44	10
Laboratory Testing Fees	2,073	1,597
Legal & Professional Fees	14	14
License & renewals	88	54
Medical Expenses	-	1
Membership Subscription	1	-
Newspaper & Periodicals	15	14
Office Maintenance	124	113
Postage & Stamp	127	121
Printing & Stationery	153	111
Rent, Rates & Taxes	873	632
Salaries & Allowances	6,513	6,551
Sales Commission	3,397	-
Sales Promotion Expenses	1,592	943
Sanitation Expenses	44	27
Staff fooding	206	184
Staff Welfare Expenses	131	135
T.A & Conveyance	383	295
Telephone, Telex & Fax	103	122
Uniform & Liveries	178	137
Vehicles Maintenance	436	265
	<u>30,309</u>	<u>22,957</u>

The increase of 32% in administrative and selling overhead mainly due to increase turnover during this period. Sales commission has been paid as per terms of the L/C.

**25. FINANCIAL EXPENSES:**

Interest	14,904	19,300
Charges	1,613	1,371
	<u>16,517</u>	<u>20,671</u>

**26. OTHER OPERATING INCOME / (LOSS):**

Foreign Currency Translation Gain / (Loss)	<u>(0)</u>	<u>0</u>
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Foreign Currency Translation loss was Tk. 55/- As the figures have been shown in thousand Taka in financial statements so the figure is showing "0" Taka in other operating income/(loss) as well as in statement of cash flows and deferred tax.

**27. FINANCE INCOME:**

Interest Earned	4,296	4,223
	<u>4,296</u>	<u>4,223</u>

**28. CURRENT TAX:**

	<u>7,881</u>	<u>6,568</u>
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During the period, more revenue earned and the increase of 20% in provision for tax is mainly due to tax deduction at source on export.

**29. RELATED PARTY TRANSACTIONS:**

(a) There was no related party transaction (inter Company) during the quarter under review.  
 (b) The Company is paying remuneration to the Directors who are rendering full time service to the Company and in addition to that there is nothing paid to them (Note No. 24).

(c) The Company operates a contributory provident fund which is administrated by the Board of Trustee. The Company has also a Group Insurance Scheme. The Company pays its monthly contribution for the Key Management to the Provident Fund Trust and the Company has no further liability. Group insurance premium is paid to the Insurance Company once in a year and if there is any claim that will be entertained by the Insurance Company for the Key Management and the Company has no liability. In addition to that there is nothing paid to them except salaries and allowances.

**30. DEFERRED TAX INCOME / (EXPENSES):**

	<u>185</u>	<u>1,386</u>
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The provision for deferred tax (expenses)/income is made to pay/adjust future income tax liability/asset due to accumulated temporary differences of interest on FDRs receivable, Cash Incentive receivable, foreign currency translation and WDV of fixed assets.

**31. BASIC EARNINGS PER SHARE (EPS):**

	<u>0.35</u>	<u>0.47</u>
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EPS for 2018-19 has been restated from Tk. 0.31 to Tk. 0.47 due to accounted for deferred tax on cash incentive receivable as on 30.09.2018 by Tk. 908/-.

**32. NET ASSET VALUE (NAV) PER SHARE :**

	<u>115.06</u>	<u>124.30</u>
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**33. NET OPERATING CASH FLOWS PER SHARE (NOCFPS):**

	<u>11.64</u>	<u>8.02</u>
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Net operating cash flow is Tk. 11.64 per share for the three months ended on 30th September 2019 but it was Tk. 8.02 for the same period of last year, this is mainly due to increase in revenue income during the period, however the scenario is changeable time to time depending on different issues.

**34. COMPOSITION OF SHARE HOLDINGS:**

	No of	As at	No of	As at
	Shares	30.09.2019	Shares	30.09.2018
Sponsor & Directors	2,221	38.96%	2,221	38.96%
Institutions	271	4.74%	210	3.69%
Public - Local	3,210	56.30%	3,271	57.35%
	<u>5,702</u>	<u>100.00%</u>	<u>5,702</u>	<u>100.00%</u>

**35. DISCLOSURE REGARDING RE-ARRANGEMENT:**

Other operating income / (loss) and finance income have been shown separately in the statement of cash flows for the last period to conform current period's presentation.

**36. DISCLOSURE REGARDING RESTATED:**

Retained earnings as on 30th June 2018 has been restated due to accounted for deferred tax on cash incentive receivable by Tk 4,787/-.

**37. RECONCILIATION OF NET PROFIT WITH CASH FLOWS FROM OPERATING ACTIVITIES:**

Reconciliation of net income or net profit with cash flows from operating activities making adjustment for non-cash items, for non-operating items and for the net changes in operating accruals has been disclosed as per BSEC notification no.: BSEC/CMRRCD/2006-158/208/Admin/81 dated 20 June, 2018.

	Value in Taka '000'	
	01.07.2019	01.07.2018
	to	to
	30.09.2019	30.09.2018
<b>Cash flows from operating activities:</b>		
Profit before tax	9,705	7,869
Add: Depreciation	4,592	4,920
Less: Effect of Foreign currency translation gain / (loss)	0	0
Less: Finance income during the period	(4,296)	(4,223)
Add: Interest paid during the period	14,904	19,300
(Increase)/Decrease in Inventories	63,722	(13,616)
(Increase)/Decrease in Trade Receivables	(21,929)	20,362
(Increase)/Decrease in Advances, Deposits & Pre-payments	2,266	137
(Increase)/Decrease in Other Receivables	(8,616)	30,269
Income tax paid during the period	(6,572)	(5,683)
(Increase)/Decrease in Security deposits	158	5
Increase/(Decrease) in Trade Payables	19,051	(24,612)
Increase/(Decrease) in Other Payables	(6,607)	11,010
<b>Net cash flows generated from/(Used in) operating activities</b>	<u>66,378</u>	<u>45,738</u>
<b>RECONCILIATION:</b>		
<b>Net cash flows generated from/(Used in) operating activities</b>	<u>66,378</u>	<u>45,738</u>
<b>Indirect Method:</b>		
<b>Net cash flows generated from/(Used in) operating activities</b>	<u>66,378</u>	<u>45,738</u>
<b>Direct Method:</b>		
<b>Differences</b>	<u>0</u>	<u>0</u>

Sd/-  
Zafar Ahmed  
Chairman

Sd/-  
Shahriar Ahmed  
Managing Director

Sd/-  
Ashim Kumar Barua  
Director

Sd/-  
Sheuli Rani Dey  
Chief Financial Officer

Sd/-  
Kamrul Islam  
Assistant Company Secretary